

# STEP BENELUX CONFERENCE 2019

Confronting today's challenges for private wealth

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SECURE  
YOUR PLACE**

## Programme focus:

- Could the European Free Trade Association (EFTA) be the nucleus for a second structure in Europe?
- Technology, digital tax and intellectual property (IP): de-risking jurisdictions
- Common Reporting Standard (CRS), DAC6, regulatory update
- Foundations: an asset protection tool for Luxembourg?
- Cross-border succession issues in Europe and elsewhere
- Beneficial Ownership Registers in the BeNeLux countries
- Private wealth and the ever evolving grey and black lists
- The Multilateral Instrument (MLI) and the future of international tax planning in Luxembourg
- The new Luxembourg – France double tax treaty
- Private clients – living and dying in the EU

## KEYNOTE ADDRESSES FROM:

**Professor Carl Baudenbacher**  
Monckton Chambers, UK

and

**HE John Marshall**  
British Ambassador to  
Luxembourg

As well as more than 25 other speakers from Belgium, France, Germany, Hungary, Italy, Luxembourg, the Netherlands, UAE, the UK and the USA.

DELEGATE FEE	
<b>STEP Members</b>	EUR 835
<b>Non-Members</b>	EUR 950

The welcome reception is included in the delegate fee. The networking dinner is charged separately, please see back page for details.

### CPD

If you still measure CPD in hours, this event would qualify as 10 hours of CPD.

NB: In all cases, points/credits are subject to the appropriate claim being made.

### Language

This conference will be presented in English.

## Sponsors include



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[www.step.org/benelux-2019](http://www.step.org/benelux-2019)



#STEPBenelux

# CONFERENCE PROGRAMME

Change is a recurring theme in private wealth today, with legal, fiscal, regulatory and geopolitical developments challenging how clients and their advisers manage and protect wealth both now and with an eye to the future. That change, and the uncertainty that it brings, have become constant and pervasive. The STEP Benelux Conference 2019 will bring attendees up to speed on the latest events in wealth management and advise and explore ways to navigate the sometimes precarious environment in which we now live and work.

Following the highly successful inaugural STEP Benelux Conference in 2017, this year's conference brings together a cross-section of international expert speakers and panellists from politics, international relations, the judiciary, financial services, and the legal and tax advisory professions. Join us on 10 - 11 October in Luxembourg (the Eurozone's largest financial centre) to be part of the future of private wealth.

## WEDNESDAY 9 OCTOBER 2019

6:00pm Welcome reception

Neumünster Abbey, 28 Rue Münster, 2160 Luxembourg  
**Kindly supported by Arendt**

## THURSDAY 10 OCTOBER 2019

**Morning Chair: Louise Benjamin TEP, Chair of STEP Benelux**

**Afternoon Chair: Paolo Panico TEP, Chair of STEP Europe Region ;**

**Vice Chair of STEP Benelux**

8.30am Registration and refreshments

*Exhibits open*

9.00am Welcome from STEP Benelux

**Louise Benjamin TEP, Chair of STEP Benelux**

9.05am Welcome from STEP Europe

**Paolo Panico TEP, Chair of STEP Europe Region; Vice Chair of STEP Benelux**

9.10am Welcome from STEP Worldwide

**Mark Walley, CEO of STEP Worldwide**

9.20am STEP update

**Patricia Wass TEP, STEP Board member**

9.30am Keynote speech: Could EFTA be the nucleus for a second structure in Europe?

- The EFTA Court and the EEA Agreement
  - Templates for Brexit and a modern Europe?
- Professor Carl Baudenbacher, Monckton Chambers, UK**

10.00am Technology, digital tax and IP: de-risking jurisdictions

- Developments in creating a new tax model for digital business and private client structures
- Tax challenges to current digital structures
- De-risking of international tax structures to ensure they are fit for purpose

**Gary Ashford TEP, Harbottle & Lewis, UK**

10.30am Networking and refreshments

11.00am CRS, DAC6, regulatory update

- How should investors and tax intermediaries prepare for DAC 6?
- Will DAC6 reporting flood the tax authorities?
- The main benefit test - a helpful qualifier?
- What will be caught by the CRS related measures?
- No place to hide for beneficial owners - anything new?

**Oliver R. Hoor, ATOZ Tax Advisers, Luxembourg**  
**Andrew Knight TEP, Harney Westwood & Riegels, Luxembourg**

11.45am Regulatory compliance and trusts

- The changing regulatory landscape as it affects Trusts
- Emerging conflict of interest issues relevant to the trustee
- The role of Regulatory Compliance

**Autumn Le Lievre, HSBC, Luxembourg**

12.15pm Accountants and UK matrimonial financial remedies

- What we do and why we do it
- Valuations, liquidity, taxation and extraction of funds and sustainability of income
- Treating trusts as a marital resource

**Jeffrey Nedas, Jeffrey Nedas & Co, UK**

12.45pm Lunch

**Kindly sponsored by IQ-EQ**

2.00pm Protecting assets of global foreign residents

**Moderator: Serge Krancencblum TEP, IQ-EQ (Luxembourg) S.A., Luxembourg**

**Speakers: Simon Gorbutt TEP, Lombard International Assurance S.A., Luxembourg**  
**Max Kremer, Arendt & Medernach, Luxembourg**

3.00pm Foundations: an asset protection tool for Luxembourg?

- Foundations in the US: Wyoming
- "Trust Foundations" in Hungary
- Foundations in the UAE
- When "patrimonial foundations" in Luxembourg?

**Moderator: Paolo Panico TEP, Paolo Panico's Law Chambers, Luxembourg**

**Speakers: Christophe Jolk, BMH Avocats, France**  
**Dr István Sándor TEP, Kelemen, Mészáros, Sándor and Partners Law Office, Hungary**  
**Amy M. Staehr TEP, Long Reimer Winegar LLP, USA**

4.00pm Networking and refreshments

4.30pm Inheritance tax regimes for business enterprises

**Jules de Beer TEP, Loyens & Loeff N.V., The Netherlands**  
**Paola Bergamin TEP, Belluzzo International Partners, Italy**  
**Line-Alexa Glotin, UGGC, France**  
**Bart Verdickt TEP, Greenille by Laga, Belgium**

5:15pm Cross-border succession issues in Europe and elsewhere

- EU Succession Regulation – annual review and case law
- Matrimonial property and its boundaries
- Habitual Residence and other domiciles

**Richard Frimston TEP, Russell-Cooke Solicitors, UK**  
**Dr Daniel Lehmann TEP, Baker Tilly, Germany**

6:00pm Closing address

**Louise Benjamin TEP, Chair of STEP Benelux**

6.05pm Close of day one

7:30pm Networking dinner

Centre Culturel Schéïss, 142 Val-Sainte-Croix, L-1370 Luxembourg  
**Coaches depart at 7.00pm sharp outside the hotel.**  
**Kindly supported by Banque Havilland S.A.**



Register now at [www.step.org/benelux-2019](http://www.step.org/benelux-2019)

**FRIDAY 11 OCTOBER 2019**

**Chair: Simon Gorbutt TEP, Vice Chair of STEP Benelux**

8.30am	Welcome refreshments
	<i>Exhibits open</i>
9.00am	Keynote Speech
	The British Ambassador John Marshall will provide an update on progress towards the UK's exiting of the European Union. <b>HE John Marshall, British Ambassador to Luxembourg, at the invitation of the British Chamber of Commerce for Luxembourg</b>
9.30am	Beneficial Ownership (BO) Registers in the BeNeLux countries
	<ul style="list-style-type: none"><li>• BO Registers in Belgium</li><li>• BO Registers in Luxembourg</li><li>• BO Registers in the Netherlands</li></ul> <b>John Graham TEP, Graham Smith &amp; Partners International Tax Counsel, The Netherlands</b> <b>Saskia Lust TEP, Loyens &amp; Loeff, Belgium</b> <b>Paolo Panico TEP, Paolo Panico's Law Chambers, Luxembourg</b>
10.10am	Private wealth and the ever evolving grey and black lists
	<ul style="list-style-type: none"><li>• Holding companies</li><li>• Inter-company lending</li><li>• Economic substance requirements</li></ul> <b>Louise Benjamin TEP, Benjamin Law Firm, Luxembourg</b>
10.25am	STEP BeNeLux projects: creating a Dutch branch
	A short interlude to explain our upcoming project to create a separate Dutch branch. <b>Filip Kreutzer TEP, Trustmoore, The Netherlands</b>
10.30am	Networking and refreshments
11.00am	Unlocking sustainable capital
	<ul style="list-style-type: none"><li>• The role of private wealth in sustainable finance</li><li>• Green investing, SDGs, and the future</li><li>• "Everything Change"</li></ul> <b>Maurice Bauer, Luxembourg Stock Exchange, Luxembourg</b>
11.30am	The Multilateral Instrument (MLI) and the future of international tax planning in Luxembourg
	<ul style="list-style-type: none"><li>• The Multilateral Instrument</li><li>• Changes to Luxembourg's double tax treaties</li><li>• Substance requirements in Luxembourg and elsewhere</li><li>• What scope is left for tax planning?</li></ul> <b>Alain Steichen, Bonn, Steichen &amp; Partners, Luxembourg</b>
12.00pm	The new Luxembourg – France double tax treaty
	<ul style="list-style-type: none"><li>• Analysis of the main changes compared to the old double tax treaty</li><li>• Focus on real estate investments</li></ul> <b>Vincent Mahler, Arendt &amp; Medernach S.A., Luxembourg</b>

12.20pm Private clients – living and dying in the EU

- DG Just, TAXUD, GROW
- Marriage, registered partnerships and succession
- Fundamental rights and fundamental freedoms
- Trust, Treuhand, Fideicomiso
- Tax on inheritance in the EU

**Dr Timothy Lyons QC TEP, 39 Essex Chambers, UK**

12.55pm Closing address

**Paolo Panico TEP, Chairman of STEP Europe; Vice Chair of STEP Benelux**

1.00pm Lunch

## STEP ADVANCED CERTIFICATE IN CROSS-BORDER ESTATES

This course will enable you to deal more effectively with complex issues of estate administration across multiple jurisdictions.

The materials include practical examples from a range of jurisdictions and checklists so that the content can be related back to day-to-day office work. This is a distance learning course, so available to you wherever you are based in the world.

[www.step.org/cbe-advcert](http://www.step.org/cbe-advcert)

Speaker biographies can be found at  
[www.step.org/benelux-2019](http://www.step.org/benelux-2019)

# STEP BENELUX CONFERENCE

## 10 – 11 OCTOBER 2019

### Networking social events:

A **welcome reception**, kindly supported by Arendt, will take place the evening before the conference begins, on Wednesday 9 October at The Chapel, Neumünster Abbey. Mingle and network with fellow guests over drinks and canapés in the Chapel, the monk's former library, to celebrate the start of the Conference. Located in the heart of Luxembourg's old quarters, Neumünster Abbey has lived through four centuries of turbulent history and is now dedicated to cultural projects and events.

Delegate fee: Complimentary

Guest fee: EUR 40

After the first day of the conference, on Thursday 10 October, you are invited to a **networking dinner** at the Centre Culturel Schéiss. This dinner is kindly supported by Banque Havilland S.A. Enjoy drinks and dinner after the opening day of the conference whilst you network with your fellow delegates.

Delegate fee: EUR 100

Guest fee: EUR 100

### SAVE THE DATE: STEP Global Congress 2020

7-8 July 2020

The Intercontinental, Dublin, Ireland

[www.stepglobalcongress.com](http://www.stepglobalcongress.com)

#### ABOUT STEP

STEP is the worldwide professional association for those advising families across generations. We promote best practice, professional integrity and education to our members. Our members help families plan for their futures: from drafting a will or advising family businesses, to helping international families and protecting vulnerable family members.

Today we have 20,000 Members across 96 countries. They include lawyers, accountants and other trust and estate specialists.

For more information about STEP, visit [www.step.org](http://www.step.org) or email [step@step.org](mailto:step@step.org)

For any queries please contact the conference team on +44 (0)20 3752 3700 or email [conferences@step.org](mailto:conferences@step.org)

Register online to secure your place at  
[www.step.org/benelux-2019](http://www.step.org/benelux-2019)